ELISSA FONTENOT

CREATIVE PORTFOLIO 2025

PORTFOLIO | CONTENTS

Work Experience & Skills	2
<u>Paid Media</u>	5
<u>Digital Content Strategy</u>	14
<u>Multimedia Strategy</u>	24
Email Marketing	30
<u>Awards & Case Studies</u>	36
<u>Speaking & Engagements</u>	37
<u>Contact</u>	38

WORK EXPERIENCE & SKILLS

ELISSA FONTENOT | WORK EXPERIENCE

- Executive Director, Digital & Content Marketing ('25)
 - Director, Digital Marketing ('23-'24)
 - Asst. Director, Digital ('21-'23)

Texas State University 2021 - present

- Sr. Marketing Manager | Account Director | Social Summer Camp 2014 2021
- Social Media Account Manager
 Social Distillery 2012 2014
- Social Media Marketing Consultant Freelance consultant 2011 - 2012

ELISSA FONTENOT | SKILLS & ABILITIES

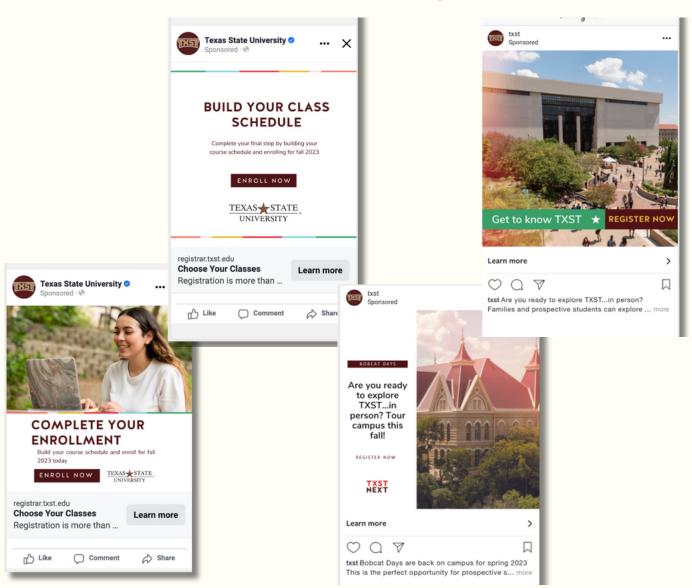
- Digital Marketing Strategy, Content Strategy
 Creation, and Optimization + Management
 - Digital Ad Strategy, Ad Creation, and Optimization + Management
- Email Marketing Strategy, Creation, and Automation
- In-depth Analytics and Reporting,Web Strategy, SEO + PPC
- Client Service and Relationship Management, Project Management

4 CREATIVE PORTFOLIO

PAID MEDIA

ELISSA FONTENOT | PAID MEDIA

The following include highlights of paid digital media examples featured on Facebook and Instagram Feeds



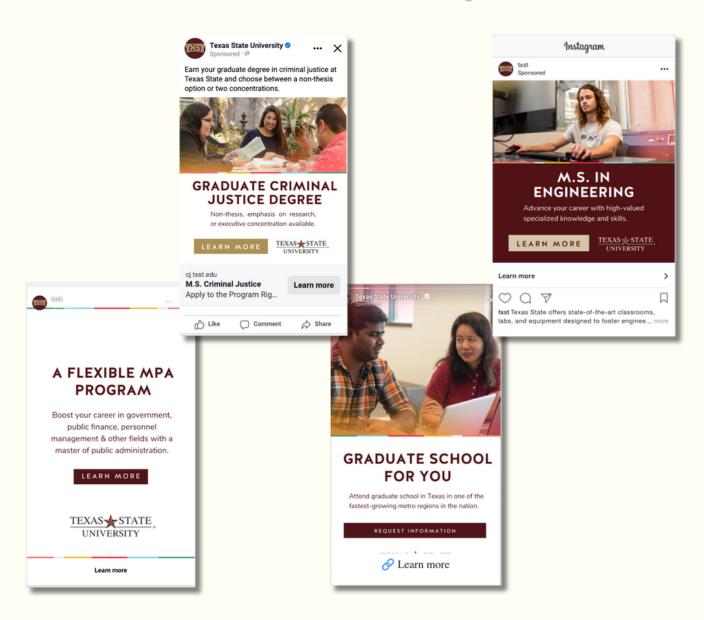
ELISSA FONTENOT | PAID MEDIA

The following include highlights of paid digital media examples featured on Facebook and Instagram Stories and Reels



ELISSA FONTENOT | PAID MEDIA

The following include highlights of paid digital media examples featured on Facebook and Instagram



ELISSA FONTENOT | PAID MEDIA (METRICS)

The following include metrics from digital ads managed in-house during FY23. Campaigns focus on general awareness, request info, and retention.

Undergraduate Admissions

 Campaigns included visits, transfer, first-year enroll, and Melt

Google Campaign

- 337K impressions
- o 67.8K clicks
- \$0.18 avg CPC
- 20% CTR
- \$12.5K total spend

Meta

- 977K impressions
- o 27.5K clicks
- \$0.37 CPC
- 2% CTR
- \$7.3K total spend

Graduate College (6 month campaign)

 Campaigns included program specific, general awareness, and funding

Google Campaign

- 100+ direct leads in 4 months
- 702K impressions
- 50K clicks
- \$0.62 avg CPC
- o 7.12% CTR
- \$31.2K total spend

Meta

- 714K impressions
- 10K clicks
- \$0.61 CPC
- 1.11% CTR
- \$4.8K total spend

NOTE: Managed external agencies that focused efforts and reach for campaigns related to donor relations, touring campus, and the TXST Round Rock Campus during a 4 month campaign.













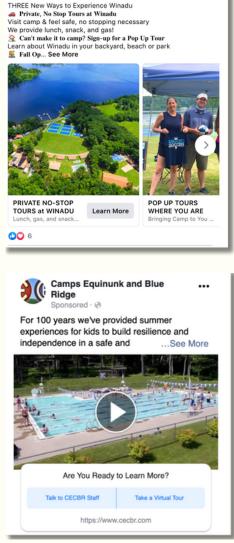


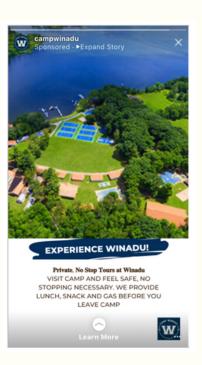




Camp Winadu







DIGITAL CONTENT STRATEGY

ELISSA FONTENOT | SIGNATURE CAMPAIGNS

The following include highlights of paid digital media examples featured on Facebook and Instagram Feeds

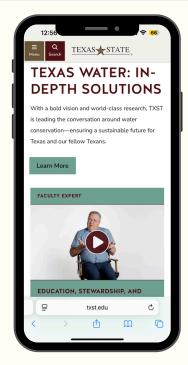
- TXST 125th Anniversary (2024): Spearheaded the digital strategy for the university's 125th anniversary, including the development of the commemorative website, coordination of multimedia storytelling, and promotion of events like the CELEBRATE 125 concert featuring notable alumni performances.
- Presidential Debate Announcement (2023): Led the digital communications for Texas State's selection as the first Texas university to host a U.S. presidential debate, managing the announcement strategy and stakeholder engagement.
- <u>Texas Water: In-Depth Solutions Campaign (2025)</u>:
 Directed the launch of a comprehensive digital campaign highlighting the university's leadership in water conservation research, featuring expert insights and promoting sustainability initiatives.

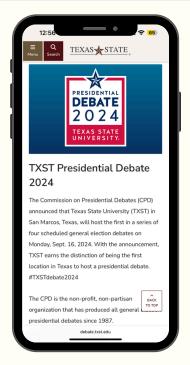
15 CREATIVE PORTFOLIO

ELISSA FONTENOT | SIGNATURE CAMPAIGNS

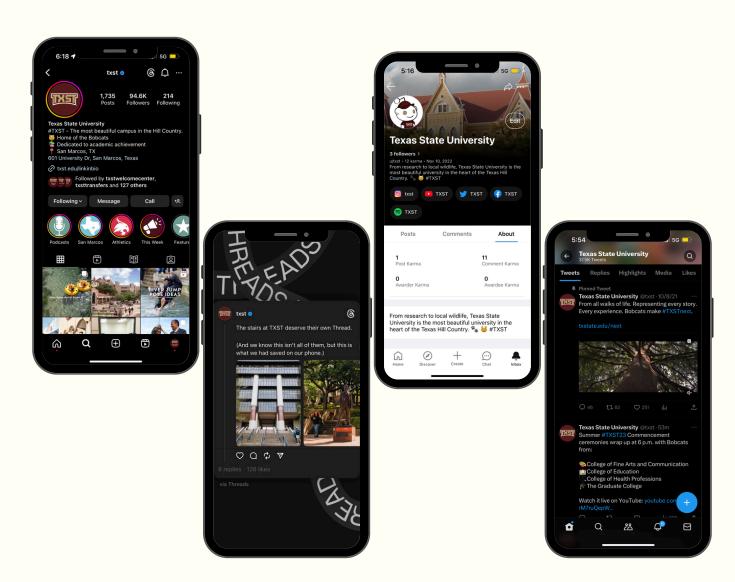
The following include highlights of signature campaigns.







While at TXST I managed the strategy and content creation behind multiple social media platforms include Instagram, Threads, Reddit, and X (Twitter).



These examples include professional accounts managed at TXST.

Texas State University Instagram

- Happy Mother's Day ft. grad and daughter
- 100 days to graduation
- Challenge coin tradition announcement
- Top Reels 2023 see next slide

Texas State University X (Twitter)

- TXST Not TSU Thanks Drake
- Y'all it might rain

Texas State University LinkedIn Business Page

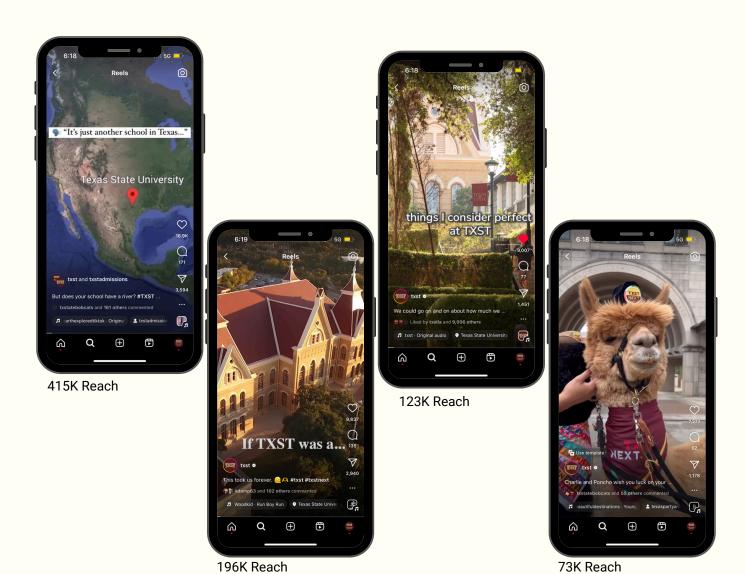
- Al Action Figure Trend
- Princeton Review Ranking
- "Fighting Stallions" statue anniversary
- Nature Photography Day TXST Campus
- Showing Up Matters Video
- Faculty Expert Waste Water

Texas State University Facebook

Graduation river jump with dad featured on Today Show

18 CREATIVE PORTFOLIO

This includes links to top Instagram Reel content at TXST as of 2023.



Additional examples of digital content across other platforms.

Texas State University Spotify

- Maroon and Gold
- River Jump
- TXST 125

Texas State University Pinterest

- TXST Dorm Rooms
- TXST Grads
- First-Year Experience

Texas State Reddit

Texas State YouTube

- TXST Faculty Experts
- 60 Second History
- Shorts

Digital content created in collaboration with Digital Strategist, Video Producers, Photographers, Graphic Design and Student Team

ELISSA FONTENOT | ORGANIC CONTENT METRICS

These metrics reflect organic content for FY25 compared to FY23

Instagram

- 121.3K Followers (+25%)
- 8.45% Engagement Rate*

Instagram Reels

- 2.55M Plays (+170%)
- 2.15M Reach (+162%)
- 132K Likes (+151%)
- 23.8K Shares, Saves, Comments

Threads

18.2K followers

Facebook

- 185K Fans (+2%)
- 4.56% Engagement Rate*

Twitter / X

- 101.3K Followers (+3%)
- 2.22% Engagement Rate*

LinkedIn

- 250.7K Followers (+15%)
- 5.8% Engagement Rate*

YouTube

- 91.5M Views (+64%)
- 1.8K Net New Subscribers (+82%)

Pinterest

- 10.7K Impressions
- 531 Engagements*
- 6.27K Audience*

Bluesky

- 456 followers
- 14.7% Reposts*
- 85% Likes*

TikTok

Due to state law not active

21 CREATIVE PORTFOLIO

^{*} Denotes metric engagement as of March 2025

ELISSA FONTENOT | ORGANIC CONTENT METRICS

These metrics reflect organic content for FY23 compared to FY22

Instagram

- 96.7K Followers (+17%)
- 4.84M Posts Reach (+34%)
- 18.95M Impressions (+42%)

Instagram Reels

- 2.55M Plays (+170%)
- 2.15M Reach (+162%)
- 132K Likes (+151%)
- 23.8K Shares, Saves, Comments

Facebook

- 182K Fans (+7%)
- 177K Engaged Users (+12.9%)
- 64.37M Pg Impressions (+158%)
- 2.91M Post Impressions (+14%)

Twitter / X

- 98K Followers (+0.2%)
- 2.3M Impressions (-76%)
- Note: metrics drop during platform ownership change

LinkedIn

- 219K Followers (+12%)
- 3.01M Impressions (-.52%)
- 68K Link Clicks (+4%)
- 129K Interactions (-.84%)

YouTube

- 931K Views (+57%)
- 1.8K Net New Subscribers (+82%)

Pinterest

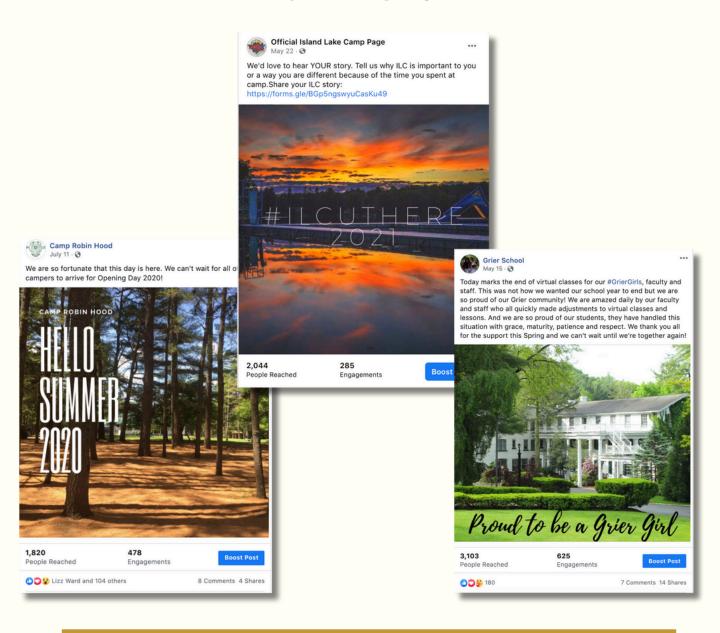
- 10.7K Impressions
- 531 Engagements
- 6.27K Audience

TikTok

 Note: Due to state requirements TXST's official TikTok is no longer active.

ELISSA FONTENOT | DIGITAL CONTENT (CLIENTS)

These examples include professional experience for clients at previous agency.



MULTIMEDIA STRATEGY

These include examples from media produced based on strategic content planning. Created in collaboration with Digital Content Specialist and Social Media Videographer.

TXST Faculty Experts

Started in Spring 2025, this series was created to showcase TXST faculty expertise on trending subject matter. The video series is primarily used on YouTube Shorts for SEO optimization and LinkedIn to build reputation of university faculty. The first 3 videos resulted in 18.4K views.







These include examples from media produced based on strategic content planning. Created in collaboration with Digital Strategist and Social Media Videographer.

TRY @ TXST Video Series

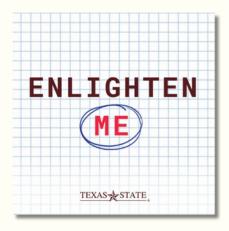
Started in January 2023, this series was created to show current and prospective students activities/organizations they can join at TXST, from obscure to well known. Over 2M views as of March 2025. Featured on a YouTube Shorts Playlist. **CASE STUDY**



These include examples from media produced based on strategic content planning. Created in collaboration with Digital Strategist,
Writers and Podcast Producer.

TXST Podcast Network

In Summer 2023, the TXST Podcast Network was launched to highlight our top institutional podcasts. With a strategic plan, new policies, guidelines and best practices, we released 3 new podcasts to further reach institutional goals: student success and profiling faculty research.





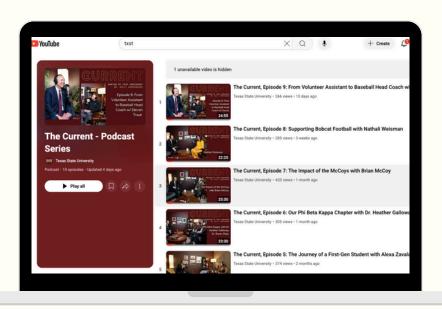


These include examples from media produced based on strategic content planning. Created in collaboration with Sr. Video and Podcast Producer/Editor

The Current - Podcast Series

Supported the creation of a podcast series for TXST University President in Fall 2024. This strategic move capitalized on the audio and video growth of podcasting. In 10 episodes we had 3,400 views on YouTube and 883 downloads on streaming services.

Lead the overall podcast by determining guests, release schedule, and act as executive producer.



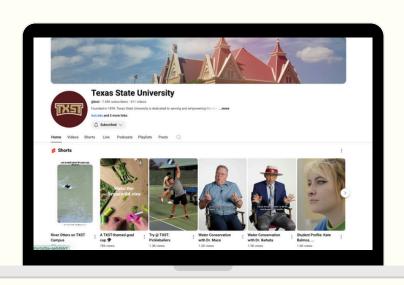


These include examples from media produced based on strategic content planning. Created in collaboration with Video Producers and Writers.

TXST YouTube Channel

Since starting in Spring 2021 I have led the strategy behind TXST's YouTube channel and video series. This resulted in a consistent thumbnail cover, weekly content, optimizing YouTube shorts, SEO titles, and opening comments.

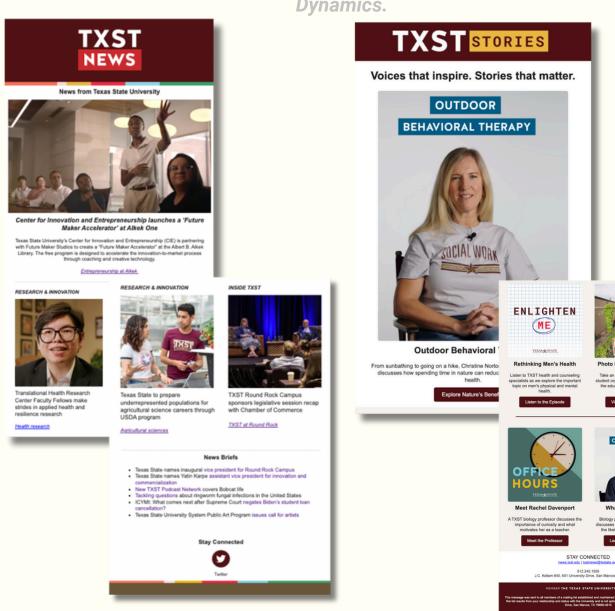
With the help of a team of videographers we have produced over 120 videos ranging in topics from research, student features, campus experience, alumni stories, and more. Increasing subscribers by 38%.





EMAIL MARKETING

These include examples of a newsroom emails drafted in collaboration with Digital Manager and Editor, sent through Dynamics.



These include examples of a presidential newsletters drafted in collaboration with VP of MarComm and Comms Director, sent through Dynamics.





The TXST Update

Dear Friends.

As this academic year comes to a close, I find myself reflecting on the special ties to people and place that make our university so remarkable.

Whether you graduated last year or decades ago, work every day to fulfill our mission as a TXST employee, or have partnered with us in service, research, or community-building, you are part of the Bobcat family — and that connection lasts a lifetime.

I'm excited to share some major updates that reflect where we have been—and where we are headed together.

Celebrating Bright Futures and Honoring Distinguished Leaders

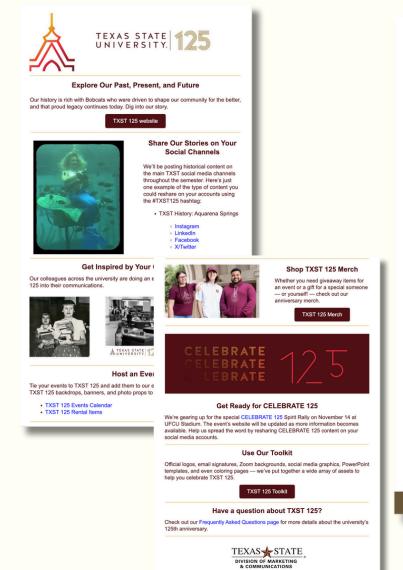
Commencement ceremonies just wrapped up—a defining moment for more than 4,600 new Bobcat alumni. Shaking hands with our graduates as they cross in front of the stage is always moving for Beth and me, but this year's celebrations were especially inspiring. (Here is the story of an octogenarian Bobcat earning his master's degreet)

We also awarded four remarkable individuals <u>honorary doctorate degrees</u>—the 19th through 22nd to receive this recognition in our 126-year history. These distinguished leaders reflect the values we hold dear:

- Richard A. Castro (1970) entrepreneur, civic leader, and champion for education.
- Jack Martin (1973) renowned communications strategist and advisor, and dedicated supporter of higher education.
- Taylor Sheridan award-winning filmmaker and storyteller who attended TXST as a theatre student.
- Nathali Parker Weisman (1998) business leader and visionary advocate for TXST Athletics and the arts across Texas.

Their stories and achievements remind us of the broad and lasting impact our Bobcat community makes every day.

These include examples of a divisional brand email in collaboration with Copy Writer and Creative Director, sent through Dynamics.







As we wrap up our yearlong celebration of Texas State's 125th Anniversary, we want to extend our heartfelt gratitude to everyone who made this milestone so special. Your enthusiasm, spirit, and support have truly made this year unforgettable.

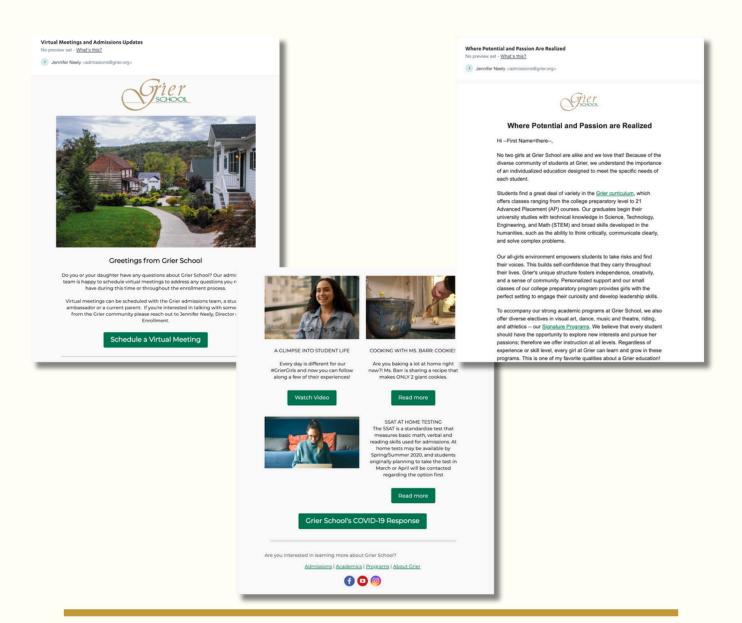
- . 87,334 users visited the TXST 125 website.
- 130,822 number of times The Legacy of Tomorrow: TXST 125 video was played.
- 78,600+ people attended a TXST 125 event.

We hope you enjoyed this look back at the events and moments we shared throughout the year. We are proud of our past and excited for the future, and we couldn't have done it without you. Of course, this also means it's time to update your email signatures, virtual backgrounds, digital templates, banners, etc. Please remove all 125th logos and messages from your digital, print, and environmental communications. You can find our usual TXST brand-compliant assets in Canva or visit our brand resources site.

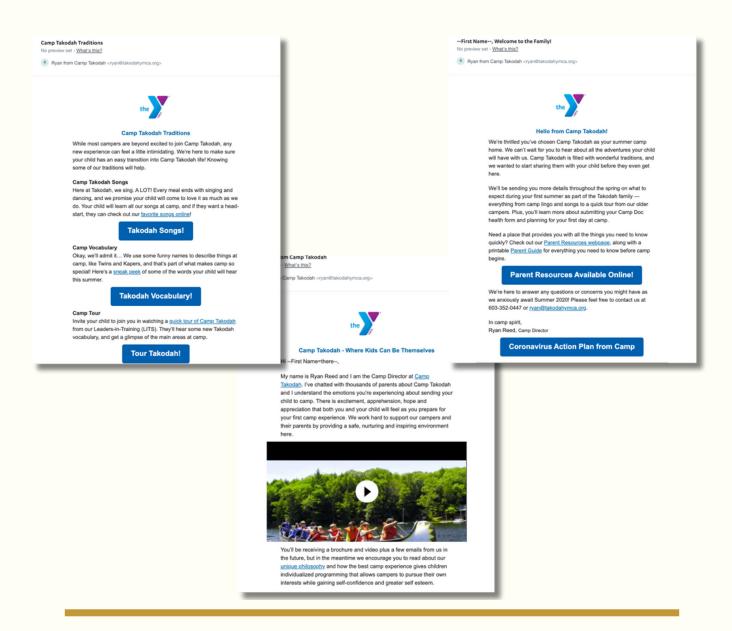
Thank you for being a part of this epic journey and for helping us step boldly into a whole new era of Bobcat history!

TXST Brand Resources

These include examples of my email marketing experience - writing emails and setting up drip campaigns through Autopilot.



These include examples of my email marketing experience - writing emails and setting up drip campaigns through Autopilot.



ELISSA FONTENOT | AWARDS & CASE STUDIES

These include awards and guidelines done in collaboration with the **University Marketing Team at Texas State University**

CASE Circle of Excellence: Introducing TXST's New University President - CASE STUDY

CASE Circle of Excellence: "Wear NEXT" Fashion Upcycling **Events**

CASE Circle of Excellence: Spanish Recruitment Campaign -**CASE STUDY**

CASE Circle of Excellence: TXST NEXT - CASE STUDY

TXST WINS AMA "HIGHER EDUCATION MARKETING TEAM OF THE YEAR" HONORS

Policies & Guidelines Social Media Guidelines **Podcast Guidelines**

ELISSA FONTENOT | SPEAKING & ENGAGEMENTS

These include virtual and in person conferences.

- Panelist Social Media Strategies Summit Higher Ed (2025)
- Panelist Hashtag Higher Ed US (2024)
- Co-Presenter CASE District IV Conference Presentation with TXST President Kelly Damphousse (2024)
- Co-Presenter AMA Higher Ed Presentation (2023)
- Panelist Social Media Strategies Summit Higher Ed (2023)
- Presenter AHEPPP: Family Engagement in Higher Education (2023)

CONTACT

ELISSA FONTENOT | CONTACT

Now, let's work together.



www.linkedin.com/in/elissafontenot



elissafontenot.com



Contact available online